



**THE RAYNER INSTITUTE FOR CAREER ADVANCEMENT** 1201 PENNSYLVANIA Ave N.W.  
Suite 300 WASHINGTON, DC 20004 – Email [victoriarayner@hotmail.com](mailto:victoriarayner@hotmail.com), Web site: [www.victoriarayner.com](http://www.victoriarayner.com)

### **Distance Learning Graduate Recommendations from 2005**

**August 16, 2005**

**From:** N. S... – Seattle, Washington

**Past Position:** Retired VP of Bank of America

**Actual Position:** Operation Manager & Marketing Director of an OBJYN Private Medical Practice & Woman Wellness Center  
**Courses Enrolled - Dermatology Skin Care/Skin Management for Menopause & Hormonal Dysfunction/Camouflage Therapy/Appearance Counseling/ Advanced Marketing Management Level #1 & #2/How to Launch & a Medical Esthetic Practice**

**Course Completed:** Dermatology Skin Care/ Advanced Marketing Management Level #1 & Level #2

**Attn:** Lea Randall

National Director of Education

A curiously heavy box from the Institute arrived in the mail. When the varied contents textbooks, and reference books on Dermatology and on Marketing were revealed, I was somewhat in awe at the extent of coverage on the topics as well as the sheer amount of work presenting itself! A few months of homework and a couple of tests later, I can honestly say neither of these first impressions has been proven false... what makes it all work together and instill me with confidence in my educational gains is the excellent support provided by the people at the Institute. They have given me timely, on-going encouragement to keep me on track and remove any roadblocks, whether those be unanswered technical questions or feelings of stress about my self-imposed deadlines. The materials provided have been culled from a wide variety of sources to hone in on the Medical Esthetics angle of these disciplines. I'm a good researcher and a motivated self-learner, but I could not have compiled my own training curriculum in a manner that would've come close to rivaling what has been compiled by the Institute for their distance learning program. The materials, meshed with the experience and dedication of the staff, is giving me the career foundation I'd been looking for.

N. S... Seattle, Washington

**September 20, 2005**

**From:** S. K... – Monster, Indiana –Esthetician

**Sponsored by Physician**

**Course Attended:** Distance Course Study Certification Program in Dermatology Skin Care

**Attn:** Lea Randall

National Director of Education

Through my training program, the module studies have given me pertinent information, cutting edge information which include. Rayner Institute for Career Advancement says there certified graduates are considered to be practice associates to physicians. This program has done just that. It has prepared me with a body of knowledge and esthetic intelligence. I am confident in my professional abilities, drawing new patients to the practice, reinforce Dr.'s therapy, monitor progressive treatment of patients thru the esthetician's knowledge and prevent possible complications from occurring, provide pre-operative skin care procedures, including treatments, microdermabrasion, superficial epidermal peeling, laser hair removal and hygienic skin care procedures.

At age 46, I continue to look forward in advancing my career with Rayner Institute. I have taken my passion in life, put Rayner Institute education behind it. What great passion and desire I have and that feels good.

S. K... Monster, Indiana

**November 17, 2005**

**From:** J. E... - California – San Juan Capistrano, California - Operation Manager / Laser Center & Woman Wellness Center

**Course Attended:** Distance Course Study Certification Program in Dermatology Skin Care

**Attn:** Lea Randall

National Director of Education

During my telephone communication with you Lea, I mentioned the information that I received from my training has already proved to be phenomenal! In addition to increasing my knowledge on skin care and dermatologic issues, the main benefit has been the confidence and credibility I have gained because of this training. I recently selected a skin care product line for our clinic and I am certain that I was able to make a much better choice based on my increased knowledge base. I understood not only what the

individual reps were trying to explain to me - but also understood the benefits of the products (or lack thereof!) that they were trying to sell to me.

We also had the opportunity to hire an esthetician to perform our microdermabrasions, facials, and cellulite treatments. I feel that my selection of a qualified candidate was made easier because of the training I received. I know that she views me with more credibility and that is very important.

Thank you for a great experience - I look forward to an equally good experience for my second course.

J. E... San Juan Capistrano, California

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December 6, 2005

From: A. E... - Washington, DC

Past Position: Spa Manager

Actual Position: Owner

Courses Enrolled - Dermatology Skin Care/Skin Management for Menopause & Hormonal Dysfunction/Advanced Marketing Management Level #1

Attn: Ms. Victoria L. Rayner

**A. E...**

Founder of W. S...  
Licensed Esthetician  
Certified Esthetic Clinician™  
Certified Hydrotherapist  
Certified Marketing Consultant  
Information Specialist in Wellness Issues

Season Greetings, Ms. Rayner:

This letter to you is long overdue. My name is Angela E..., one of your students from the Washington, DC area.

I have been affiliated with the Institute for about three years now. I have received certifications in Dermatologic Skin Care, Marketing 1, completed Marketing 2, Learning a Living, and have registered for the Camouflage Therapy Course.

Ms. Rayner, I am very grateful for your social awareness and commitment to the medical esthetic arena and because of it, my career has begun to take off by leaps and bounds.

Three years ago, when I completed esthetician school, it was the beginning of my end... Meaning, I thought I was onto something big. Not realizing that the information and the license I received was not enough to sustain the vast and exciting field that was in front of me. It was like my eyes were open wide shut. The spa setting was going to be the life for me. Somehow, I knew that I wanted to be at the top of my craft and I knew that I needed more education. I guess I was going to be the best Spa girl out there. My research began and I was introduced to your website by happenstance.

After my acquaintance and affiliation with the institute, my career has taken off. More importantly, my thought process has taken off. You taught me self-worth. My most important lesson of all. Since then, my career choice has expanded to places I have never thought that I could be in just 3 years. It has been a journey for me not a destination. Presently, I am working for myself. I have built three businesses in one, it seems to me. I call it a synergistic blend of beauty and wellness. My business name is W. S..., I have marketed myself as an esthetic certified clinician, wellness educator and makeup artist. My business is in its infancy and I need my mentor's advice on how to expound on it in the year to come. I have partnered with a fitness instructor on Mondays. We, together, instruct children on the importance of fitness and nutrition (the nutrition piece is my baby). I absolutely love it and I feel that the education of children while they are very young to choose healthier foods for a better quality of life. Secondly, I am making a living applying makeup to anyone who will allow me; weddings, proms, and retirements, etc. My wildest dream is to have a camouflage practice. Lastly, I am an esthetic clinician. I practice skin care, treatments, regimens and education to all. I have partner with Dr. M. B., Ph.D and Nutritionist we travel together and speak on the secrets to living healthy; inside and out. My segment is on skin and healthy aging.

Wow, this has been a whirlwind for me because I still have life to contend with on the other hand. I am a wife, mother of 3, grandmother, caretaker for my live in aunt and owner of 2 lovable oversized Rotties. I could have never accomplished a mindset and the accomplishments without your courses and advisors. It would have **NEVER** happened. It is an incredible esthetic journey for me and that I am still very much learning and I seeking for more direction and education. I may never reach my destination because the work is never ending.

This work that I am doing is very much my passion and I feel good in it. Thank you so much Ms. Rayner for your phenomenal work and social consciousness that illuminates the path of success for all us who endears the vision.

Sincerely,

A. E...  
Founder of Without Surgery, LLC  
Certified Esthetic Clinician™

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**By**

**S. K.**

**Submitted in partial fulfillment of the  
requirements for the designation of  
Medical Esthetics Professional**

**Rayner Institute for Career Advancement  
Washington, DC**

**September 2, 2005**

#### **ABSTRACT**

The purpose of this objective is to gain insight into my interpretations and the value I have derived from my academic pursuit. Also, assemble important data from my training curriculum to document the relevancy of the information I mastered from the assignments given.

#### **METHODOLOGY**

The study and instruments used in this study of Dermatologic Skin Care Course Home Study Program was conducted with 5 modules, educational materials, workbooks, working manuals, desk reference materials and private tutor or coach. Weekly reviewing and testing. At the completion of the program I was tested (final examination was proctored by a highly influential member of the medical community).

Ms. Rayner, author of the textbooks, which have been used for over two and a half decades in beauty schools, teaches her methods and treatment-manuals in clinical settings.

#### **RESULTS**

Through my training program the module studies have given me pertinent information, cutting edge information which include: Consumer Affairs Regulatory Health and Safety, Understanding Bacteriology, Sanitation, Considerations for the Medical Esthetics Professional, Cosmetology a Doctor's Perspective, Patient Records, Patient Confidentiality, Documentation Medical Terminology, Documentation Material, Vocabulary, Physiology of the Skin and How it

Functions, Free Radicals and Antioxidants, Topical Vitamin Skin Therapy, How to Detect Skin Type, Skin Conditions, Different Forms of Acne, Pre-cancers of the Skin, Indication of Skin Damage, Therapy for Cancer Patients, Identity and Function of Cosmetic Ingredients, Cosmetic Formulation, PH in Perspective and Common Varieties and Ingredients in Soaps, Allergies, Dermatitis, Conditions Most Misdiagnosed, Various Out Patient Procedures and Surgeries that Physicians Practice/ both Plastic and Reconstructive Surgeries.

Rayner Institute for Career Advancement says there certified graduates are considered to be practice associates to physicians. This program has done just that. It has prepared me with a body of knowledge and esthetic intelligence. I am confident in my professional abilities, drawing new patients to the practice, reinforce Dr.'s therapy, monitor progressive treatment of patients thru the esthetician's knowledge and prevent possible complications from occurring, provide pre-operative skin care procedures, including treatments, microdermabrasion, superficial epidermal peeling, laser hair removal and hygienic skin care procedures.

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December 1, 2005

**Cosmetic Rehabilitation Therapy**

Charmaine D...  
Hanover, PA

Dear Ms. Victoria Rayner,

I would like to take this time to tell you how grateful I am for your institutes and how much I appreciate Ms. Lea Randall, National Director of Education and, Mr. Gilles Vallucci, Director of Student Affairs for all the help that they have given me. I had never put together curriculum vitae before and without their hard work and all the time they put into helping me with this effort I would never have been able to give it the quality and precision it needed to help me accomplish my goal.

Your institute has made me think long and hard as I studied, to realize my dreams and to grow to become more than I thought I had inside me. I still have a lot of work to do and more goals to accomplish and I know that with your institute behind me that I will get to where I want to be.

Thank you for all the work you and your staff did to put your knowledge and expertise together for all the people out there like me who have a dream to be more, and now have away to get there.

Charmaine D...

Certified Camouflage Therapist