

Law Offices Of  
**HOWARD  
RICE  
NEMEROVSKI  
CANADY  
ROBERTSON  
& FALK**

*A Professional Corporation*

THREE EMBARCADERO CENTER  
SEVENTH FLOOR  
SAN FRANCISCO, CA 94111-4065  
TELEPHONE 415/434-1600  
FACSIMILE 415/399-3041

DENIS T. RICE  
HOWARD N. NEMEROVSKI  
RICHARD W. CANADY  
A. JAMES ROBERTSON II  
JEROME B. FALK, JR.  
RAYMOND P. HAAS  
ROBERT E. GOODING, JR.  
MARTIN B. GLICK  
LAWRENCE B. RABKIN  
STEVEN L. MAYER  
JAMES L. LOPES  
DIRK M. SOHENICKAN  
THOMAS A. LARSEN  
STEVEN E. SCHON  
KENNETH G. HALUSMAN  
DONALD P. MILES  
H. JOSEPH ESCHER II  
GILBERT R. SEROTA  
ELIZABETH S. SALVESON  
H. MATHEW MOORE  
PETER J. BUSCH  
RONALD H. STAR  
DANIEL J. WINNIKE  
WILLIAM M. BOYD  
GERALD P. DODSON  
FAY E. MORISSEAU  
JEFFREY L. SCHAFFER  
LINDA SORENSEN

MARK D. WHATLEY  
RICHARD C. JACOBS  
ALAN W. SPARER  
THERESA M. STEWART  
CHARLES P. ORTMAYER  
PETER COHN  
STUART S. LIPTON  
KAREN STEVENSON  
MARTHA K. GOODING  
CHARLOTTE M. SAKON  
TIMOTHY S. MCCANN  
MARLA J. MILLER  
JANET A. NEKON  
BERNARD A. BURK  
LAURENCE F. PULGRAM  
ETHAN P. SCHULMAN  
DONALD S. SCHIERER  
ELLYN K. LAZARUS  
TODD E. THOMPSON  
HELANE L. MORRISON  
M. PATRICIA THAYER  
CAROL R. BOMAN  
MARIA C. PRACHER  
BARBARA A. WINTERS  
PAULINE E. CALANDE  
HORACE L. NASH  
WILLIAM J. LAFFERTY  
GARY S. CULLEN

JANET L. EVANS  
LESLIE A. BURTON  
HELEN L. CONROY  
BONNIE G. ROSS  
SANDRA E. MacKINNON  
KENNETH A. NEALE  
PAUL R. ROGERS  
RICHARD A. MARCANTONIO  
CARL L. BLUMENSTEIN  
JOHN E. BICHHORST  
HOWARD LASKY  
CYNTHIA R. BOWLAND  
KATHRYN M. NELSON  
PETER JAKAB  
THERESA M. BEINER  
EDWARD G. BLACK  
GEORGE W. KUNEY  
ROBERT B. LOWE  
ANNETTE L. HURST  
CHRISTOPHER E. NORDQUIST  
ELIZABETH H. WANG  
JENNIFER L. BLACKMAN  
AARON M. KASLOW  
LINDA Q. POY  
BOBBIE J. WILSON  
PAMELA T. JOHANN  
EMILY A. EVANS  
JOHN M. CHAISSON

PAMELA K. FULMER  
DEBORAH A. KEMP  
ISSAC J. VAUGHN  
AUDREY S. GARFIELD  
MATTHEW F. WEIL  
ROSEMARY S. TARTLTON  
ROBERT L. MITCHELL  
G. CHARLES ROBB  
DANIEL L. RABAGO

*Of Counsel*

HENRY W. HOWARD  
WILLIAM T. HUTTON  
ROBERT H. MNOOKIN  
ROBERT E. NIELSEN  
LINDA A. MABRY  
*\*Resides in Southern California  
\*Admitted in New York*

*Southern California*

TWO PARK PLAZA  
SUITE 450  
IRVINE, CA 92714  
TELEPHONE 714/251-2800  
FACSIMILE 714/251-2801

June 15, 1993

To Whom It May Concern:

I had the pleasure of working with Victoria L. Rayner, an outstanding clinical cosmetology consultant and expert witness, in a medical malpractice arbitration I handled last year. At issue was whether a facial blemish that resulted from a surgeon's treatment of an oral tumor could be completely and easily masked with makeup. Thanks in large part to Ms. Rayner's testimony, we obtained a favorable arbitration award.

Ms. Rayner's credentials in the field of clinical cosmetology--a newly-emerged field at the intersection of medicine and cosmetics--are of the very highest magnitude. Ms. Rayner established pioneering clinical programs in her field at U.C.S.F. Medical Center and Alta Bates Hospital. More recently, she published the authoritative text in that field. Seemingly intractable skin deformities, such as those that result from third degree burns, severe scarring, and AIDS-related lesions, she is able to restore to a natural look with simple makeup techniques that any patient can learn for him or herself. These are some of the reasons that the most highly qualified cosmetician that my opposing counsel was able to locate had to frankly concede on the stand that Ms. Rayner was the foremost authority in the field of camouflage makeup.

Ms. Rayner's talents also extend to public speaking, of which she has done a great deal. On the stand she is poised and articulate, with none of the arrogance that is so often the downfall of hired experts. She is too self-assured to think of arguing with opposing counsel, and instead succeeds in keeping the decisionmaker's attention focussed on how and why her craft works. A five-minute demonstration by Ms. Rayner is worth an hour of another expert's testimony. In short, she is a very effective communicator.

To Whom It May Concern:  
June 15, 1993  
Page 2

Entirely apart from her qualifications, Ms. Rayner is a very personable individual, a pleasure to work with. Furthermore, she worked very hard, both before and during trial, to get the best result for my client.

I highly recommend a consultation with Ms. Rayner to attorneys with cases involving damage to skin (especially on visible parts of the body like the face), whether they represent plaintiffs or defendants. If your client is an injured plaintiff and Ms. Rayner says that his or her skin problem cannot be effectively camouflaged, I doubt there is anyone who can contradict her. If, on the other hand, you are defending such a case, I am sure that a short meeting with Ms. Rayner will persuade you that her testimony is essential to your client's success.

Very truly yours,



RICHARD A. MARCANTONIO

RAM:jh  
061593/f-666666:/32/85701