



Business and Professional Women of San Francisco

October 12, 1995

Victoria Raynor
450 Sutter Street, Suite 1723
San Francisco, CA 94108

Dear Victoria:

On behalf of SFBPW's board and membership, I would like to thank you again for your contribution to our recent Entrepreneurial Development Program. We so much appreciate your enthusiasm and professionalism. Your participation as a speaker was a great asset to the success of our program. Thanks to your efforts, we were able to recruit 16 new members.

Sharing your personal experiences as an entrepreneur was informative and inspiring. Your presentation, *The Power of Negotiation*, received rave reviews on the EDP evaluation, and motivated many of the participants into personal action. Many commented that they hope to see you again as a speaker in our series next year. Look for the EDP article in the November issue of SFBPW's newsletter.

Again, thank you very much for your support!

Sincerely,

Joyce Higashi
EDP Chair 1995